Comundo places and accompanies co-workers on assignments in Africa and Latin America and is the leading Swiss organisation for personnel development cooperation. The cooperation with local partner organisations contributes to the sustainable improvement of the living conditions of children, young people and older people. We offer you the chance to share your knowledge and set a unique milestone in your biography!

Non-Profit Business Development Manager (f/m)

Country, Place:	Chibombo District, Zambia
Partner Organisation:	Development Aid from People to People (DAPP) (dappzambia.org)
Duration:	2 – 3 years
Start of assignment:	Winter 2021/22

Zambia belongs to the group of the poorest countries in the world (HDI 141/187). Therefore, most of the population lives in tough situations without sufficient access to health care, education, social welfare and protection of their rights. HIV/AIDS has further worsened the situation by bringing the traditional social system to the brink of collapse. 66.2% of the population is below the age of 25 years. Our partner organization DAPP runs various projects across all 10 provinces of Zambia reaching over 1.5 million people with common goals to tackle humanitarian, social and environmental challenges through empowering local communities. DAPP works with long-term sustainable programs that address the needs of families and communities by empowering people to take action to improve their circumstances in a collective and collaborative way.

Your activities / tasks

As a co-worker of Comundo you will contribute to improving access to and the quality of educational opportunities for all within the country programme of Comundo in Zambia. You support DAPP in two of their projects, building capacity in teachers and staff members in entrepreneurship in the Children Town and the Small-scale Farmer's club. You develop programs and train staff in teaching and mentoring skills, and knowledge related to entrepreneurship /start-ups, such as business and finance administration, market research, marketing and selling.

Your profile

- Qualification in business administration, management or related field
- Experience in running or advising on start-ups
- Experience in leading and managing capacity building and trainings in the area of entrepreneurship, marketing and/or business management
- Strong communication skills in addressing people with a wide range of educational backgrounds
- Be a problem-solver
- Interest in organic farming, environment protection a plus

General requirements

- Completed vocational or tertiary education
- At least 2 years of professional experience
- Between 25 and 60 years old.
- Resident in Switzerland or Germany
- Very good knowledge of the national language of the country of assignment
- Intercultural competences and the ability to act in diverse contexts
- Good physical and mental health
- Basic knowledge in project management, institutional development and adult education welcome
- Ability to work independently and in a team
- High social competences and intercultural sensitivity
- You are motivated to live a simple lifestyle
- You are prepared to contribute to public relations and fundraising

We offer

- An exciting working environment with an ample space for initiative, participation and intercultural contacts
- An adequate preparation
- Introduction to the situation of the country of assignment and local support
- Living and insurance costs during your assignment
- Travelling costs in both directions
- Initial financial aid after your return

Application Procedure

Before submitting a written application, we recommend that you contact Comundo and attend an information event in your region. This will provide you with more detailed information about the application procedure, the working conditions, the working culture and benefits. You will find the respective dates as well as more information on our website: www.comundo.org

Contact

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